



## **Business Implementation Manager (Oil & Gas)**

### **Job Description**

- Develop a business strategy focused on financial gain and customer satisfaction.
- Conduct research to identify new markets and create new strategy to promote the company's services
- Build long-term relationships with new and existing customers
- Ensure constant and reliable business opportunities and contacts database is maintained at all times
- Identify and implement process improvements to ensure high efficiency and productivity
- Oversee the development and delivery of sales proposals and product/services presentations.
- Train and supervise the team members of business unit
- Provide senior management with relevant, quantified and clear information relating to market activity.

### **Job Requirements:**

- MBA or Degree in Business / Sales & Marketing, or equivalent
- At least 5 years relevant working experience in Logistics and Supply Chain Management industry
- Oil and Gas industry experience is ideal
- Proven positive and successful track record in Business
- Proficient in all Microsoft Office applications
- High degree of communication and presentation skills
- Able to work under pressure and meet tight schedules

Interested candidate are requested to submit an application letter with CV, relevant educational certificates and at least three references to Human Resources Department at M&AOSB.

Address : Vantage Tower, No. 623, Pyay Road, Kamayut Township, Yangon, Myanmar.

Tel : (95-1) 230 7733 – 35 Ext: 2022 Fax : (95-1) 230 7744

Website : [www.myintassociatesosb.com](http://www.myintassociatesosb.com) Email: [info@myintassociatesosb.com](mailto:info@myintassociatesosb.com)